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April 21, 2010

To: All Trade Associations

Re: Revised Dates For HST Related Product Quotes

Please be advised that as a result of impending changes to the Moving Average Freight Rates (MAFR) for imported products, the schedule for quote submissions, based on coordination with the HST implementation, has been revised as per the schedule below.

Please note that freight rates have remained relatively stable for domestic products, and there are very few domestic freight rate changes this quarter.

The new dates will apply for all HST related product (domestic and imported) quote changes which means suppliers will now have until May 14th instead of April 30th as originally communicated.

Revised wholesale quotes to Pricing Administration	May 14, 2010
Wholesale quote effective date	May 31, 2010
Retail effective date (domestic products)	July 1, 2010

Any supplier, whose freight rates will change as a result of this MAFR review, will be notified by letter by April 30, 2010 with the new freight rates becoming effective for purchase orders placed on or after May 31, 2010. These rates have been calculated to a standard formula that is applied equally to all suppliers.

Any adjustment to the retail price based on the revised freight and/or supplier quote for imported products will not be implemented until after the first purchase order at the new quote has arrived. The retail price adjustment will be included on the next available price change. Any questions regarding the HST changes, please contact Bob Ewing at 416 365 5869.

We appreciate your cooperation in this matter.

Yours sincerely,

Bob Downey
Senior Vice President
Sales & Marketing